

The Procurement Manager's Guide to Reducing Whole-Life Costs with Smart Leisure Lockers

Discover how the right locker investment lowers maintenance costs, improves operational efficiency and delivers better long-term value.

Procurement decisions should deliver value throughout the life of the asset. This guide explains how smart leisure lockers reduce ongoing costs while supporting operational performance and future growth.



Inside this guide

- ✓ Understand total cost of ownership
- ✓ Reduce maintenance costs
- ✓ Improve operational efficiency
- ✓ Maximise long-term value
- ✓ Future-proof your investment



Understand
TCO



Lower
maintenance



More
efficiency



Long-term
value



Future-proof

Understanding Whole-Life Cost

The Real Cost of a Locker System

The purchase price is only one part of the investment.

Over time, costs accumulate through:



Repairs and maintenance



Replacement locks and components



Manual administration



Lost keys and wristbands



Staff time



Cleaning around ageing lockers



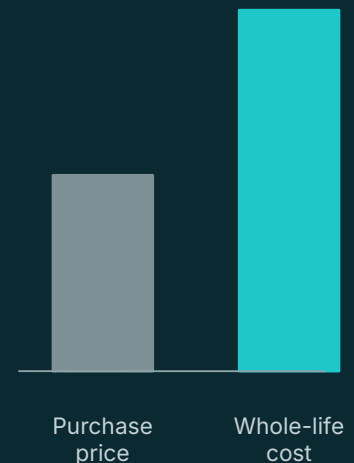
Downtime and unavailable lockers



Future upgrades



Illustrative cost profile



Considering these costs provides a more accurate picture of long-term value.

PURCHASE + OPERATE + MAINTAIN + SUPPORT + UPGRADE = WHOLE-LIFE COST

Where Smart Leisure Lockers Deliver Savings

Lower Costs Across Daily Operations

Smart lockers help reduce ongoing operational expenses by improving efficiency.



Maintenance

Digital locking systems reduce wear and minimise mechanical failures.



Administration

Automated locker management reduces manual processes.



Staff Time

Less time is spent issuing keys, resolving locker issues and managing lost property.



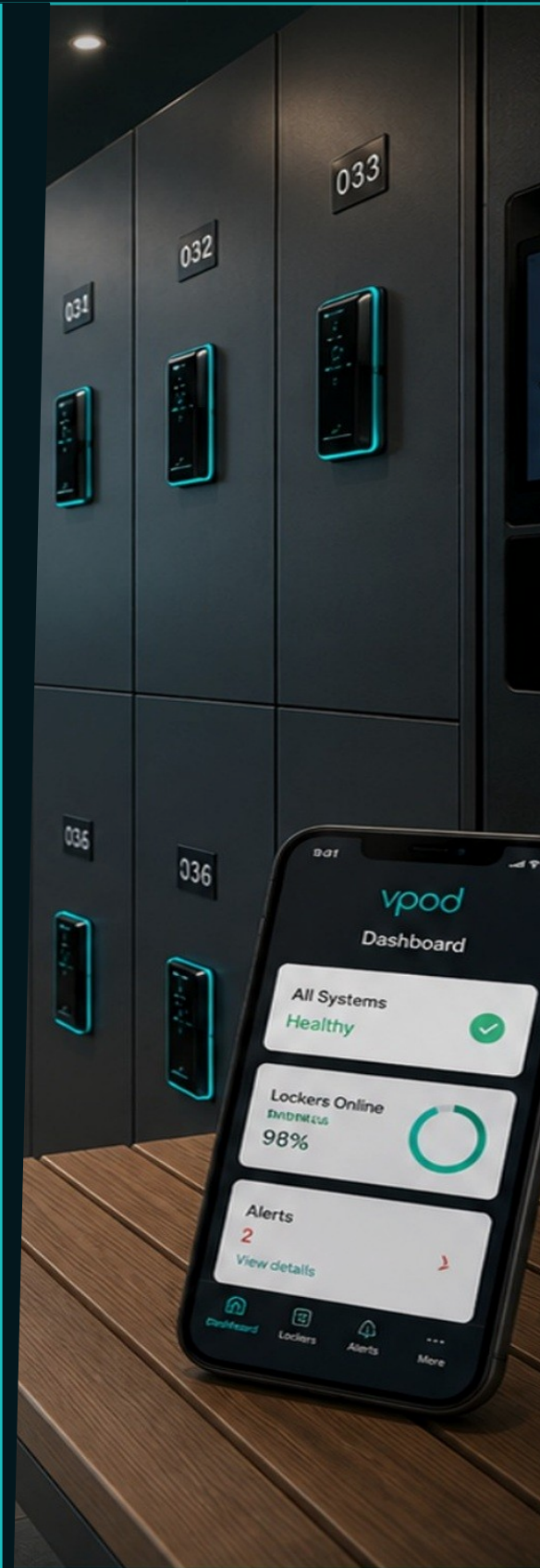
Asset Longevity

Modern locker systems are designed for long-term performance with modular components that simplify maintenance.



Operational Visibility

Remote monitoring helps identify issues before they disrupt operations.



Lower maintenance



Less administration



Staff time saved



Longer asset life



Earlier issue detection

Evaluating Total Cost of Ownership

Look Beyond Initial Purchase Costs

When comparing locker solutions, consider:

INITIAL PURCHASE	WHOLE-LIFE VALUE
 Purchase price	 Total operating cost
 Basic warranty	 Long-term support
 Limited features	 Operational efficiency
 Fixed solution	 Future scalability
 Reactive maintenance	 Predictive maintenance
 Short-term savings	 Long-term value



A whole-life cost approach helps organisations make more sustainable procurement decisions.



Cost



Support



Efficiency



Scalability



Long-term value

Procurement Checklist

Are You Evaluating the Full Picture?



Whole-Life Value Checklist

- ✓ Expected asset lifespan
- ✓ Maintenance requirements
- ✓ Software updates
- ✓ Supplier support
- ✓ Commercial flexibility
- ✓ Scalability
- ✓ Whole-life costs
- ✓ Operational efficiencies
- ✓ Sustainability goals
- ✓ Return on investment



Key Takeaway

The lowest-cost solution today isn't always the lowest-cost solution tomorrow.



Reduce Whole-Life Costs with Vpod

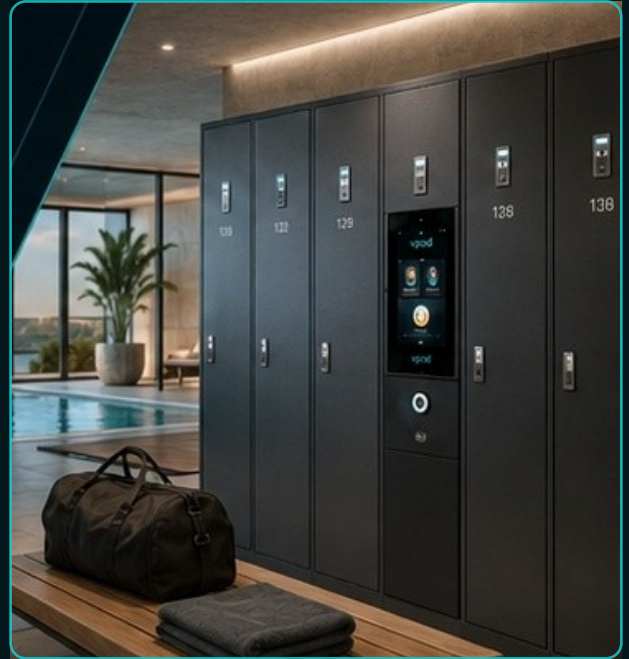
Smarter Procurement Starts Here

Vpod Smart Leisure Lockers help Procurement Managers invest in technology that delivers measurable value throughout its lifecycle.



Why Vpod?

- ✓ Low-maintenance smart locker technology
- ✓ Flexible purchasing and commercial models
- ✓ Remote management platform
- ✓ Scalable solutions
- ✓ Trusted implementation and support
- ✓ Proven operational efficiencies



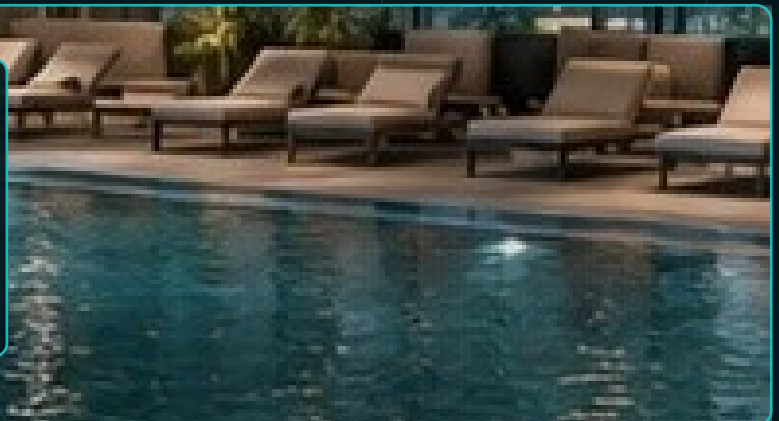
Book Your Free Procurement Review

Our specialists can help you:

- ✓ Compare total cost of ownership
- ✓ Calculate operational savings
- ✓ Evaluate procurement options
- ✓ Develop a tailored investment strategy



**Compare TCO. Quantify
savings. Build a stronger
investment strategy.**



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