

Vpod Gain Share – How it Works Guide

A simple, fair and risk-free partnership
that creates value for both
Vpod and your **venue**.



No Capital
Investment



Shared
Success



100%
Risk-Free



More Value
for Visitors



A simple partnership. A powerful outcome.



Visitors
use lockers

Secure, convenient
storage and peace
of mind.



Revenue
generated

Rental income
generated from
locker usage.



Income
shared

Income shared
between Vpod
and the venue.



Ongoing
partnership

We manage and
support the service
every step of the way.



More usage
more value

Higher usage drives
more revenue and
greater value.

TURN SPACE
INTO VALUE.
TURN VISITORS
INTO REVENUE.

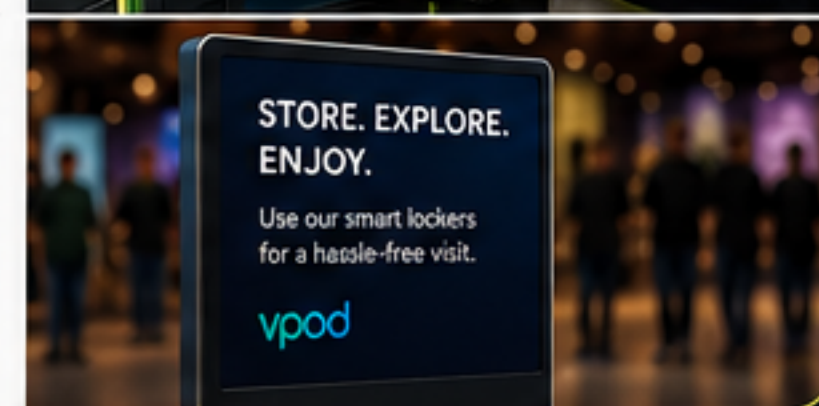
vpod Vpod supplies

-  **Smart-locker hardware**
High-quality, secure locker hardware and components.
-  **Installation and commissioning**
Professional installation and full commissioning.
-  **Cloud management software**
Powerful cloud platform to manage lockers, users and performance.
-  **Customer payment platform**
Secure, contactless payments with multiple payment options.
-  **Maintenance**
Regular maintenance to keep the system running at peak performance.
-  **Technical support**
Responsive technical support whenever you need it.
-  **Remote monitoring**
24/7 monitoring to ensure reliability, security and uptime.
-  **System updates**
Ongoing system updates and feature enhancements.



The venue supplies

-  **Suitable installation space**
Provide appropriate space for the locker installation.
-  **Power**
Supply standard power within the installation area.
-  **Network connectivity**
Provide stable internet connectivity for the system.
-  **Access for installation and servicing**
Provide reasonable access for installation and ongoing servicing.
-  **Promotion of the locker service to visitors**
Help promote the locker service to maximise visitor usage.



Shared success.

Vpod invests, manages and supports. The venue provides the foundations.



Shared rewards.

Revenue generated by visitors is shared according to the agreed revenue-share structure.

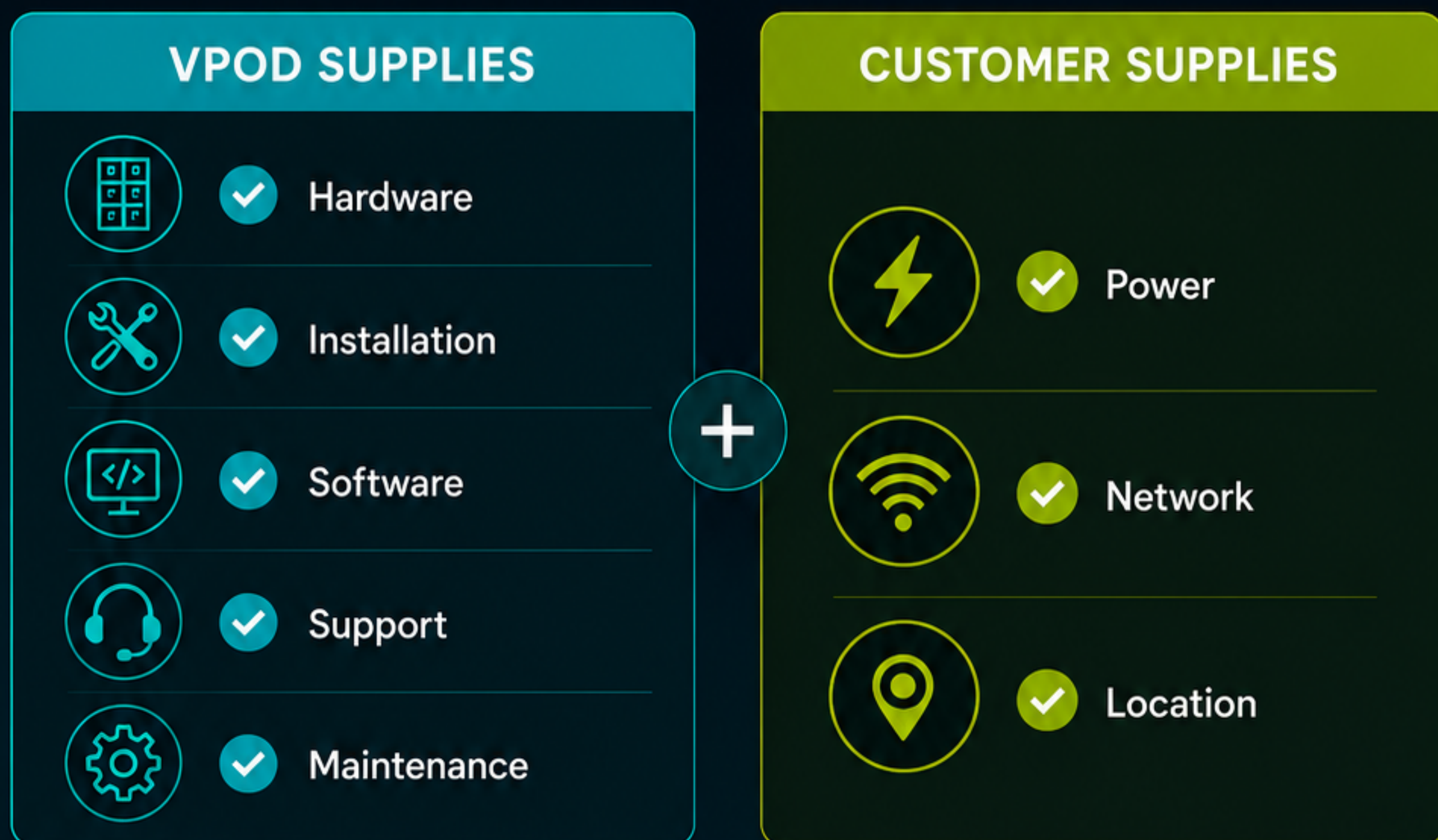


Stronger together.

Delivering a better visitor experience while generating value for both parties.

COMMERCIAL MODEL

A simple, fair and risk-free model designed to create value for both **vpod** and our customers.



REVENUE GENERATED

Lockers are used by visitors to securely store their belongings for a fee.



MONTHLY **SHAREDGAIN** PAYMENT

A percentage of revenue is shared monthly with Vpod.



NO CAPITAL INVESTMENT

Zero upfront cost. We invest, you earn.
It's that simple.



Zero Risk



Shared Growth



Stronger Together

GAIN SHARE COMMERCIAL MODEL



A simple, fair and risk-free partnership that creates value for both Vpod and your venue.

The Vpod SharedGain model allows a venue to install a complete smart-locker service **without funding the upfront capital investment**.

Vpod supplies and finances the locker hardware, installation, cloud software, payment platform, maintenance and ongoing support.

The **venue** provides a suitable location, power and network connectivity.

Visitors pay each time they use a locker. The resulting **rental income** is then divided between Vpod and the **venue** according to an agreed revenue-share structure.



No Capital Investment

Vpod funds the lockers and technology – you pay nothing upfront.



100% Risk-Free

No purchase cost, no ownership risk, no depreciation.



Shared Success

We succeed when your lockers are used.

HOW IT WORKS

VISITORS USE LOCKERS

Visitors pay each time they use a locker.



REVENUE GENERATED

Rental income is generated from locker usage.



INCOME SHARED

Income is divided between Vpod and the venue based on an agreed share.

Vpod
60%*



Venue
40%*

*Share percentage may vary during investment recovery period.

ONGOING PARTNERSHIP

We manage, maintain and support the service so you can focus on your guests.



MORE USAGE MORE VALUE

Higher usage means more revenue for both parties.



VPOD SUPPLIES & MANAGES



Smart-locker hardware



Installation & commissioning



Cloud software



Payment platform



Maintenance



Technical support



Remote monitoring



System updates

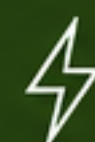


WE TAKE CARE OF IT ALL

THE VENUE PROVIDES



Suitable location



Power supply



Network connectivity



Access for installation & servicing



Promotion to your visitors



A WIN-WIN MODEL

Vpod invests and operates. You provide the location and benefit from recurring income. Together we deliver a better experience for your visitors.



SharedGain

How the model works



A simple, performance-based partnership that drives revenue for both Vpod and your venue.

1 Vpod funds the deployment

Vpod makes the initial investment required to install and launch the smart-locker service.



In the Venue Example model, this is:



850 smart-locker doors



£140,000 initial Vpod investment



No locker-purchase cost for the venue

2 Visitors generate the revenue

The venue does not pay a conventional rental or licence fee. Revenue is created directly through visitor usage.

The model assumes:



£7 per occupied locker



160 events annually



Occupancy scenarios of 60%, 70% and 80%

At the central 70% utilisation assumption:



595 lockers are rented per event



£4,165 gross revenue per event



£666,400 annual gross revenue



3 Initial revenue share recovers Vpod's investment

During the investment-recovery period, revenue is divided:



70% to Vpod



30% to the venue

At 70% utilisation, this produces:

Per event	Amount
Gross locker revenue	£4,165
Vpod 70% share	£2,915.50
Venue 30% share	£1,249.50

On these assumptions, Vpod recovers its £140,000 investment after approximately:



49 events



3.6 months

The venue therefore earns income from the beginning, even while Vpod is recovering the capital cost.

Investment recovery at 70% utilisation



4 The share changes after investment recovery

Once Vpod's initial investment has been recovered, the model moves to a more balanced ongoing split:



60% to Vpod



40% to the venue

At the central 70% utilisation level, an 18-month post-recovery period covering 240 events would generate:

18-month value	Amount
Total gross revenue	£999,600
Vpod 60% income	£599,760
Venue 40% income	£399,840



This equates to an average venue income of approximately

£22,213 per month

before any applicable deductions specified in the final agreement.



Shared success. Aligned goals.

Vpod invests, installs and manages the smart-locker service. The venue provides the location and visitor demand. Revenue is generated through locker usage and shared between both parties.



No capital investment



Low risk



Recurring income



Scalable model

How vpod SharedGain Works

vpod | SharedGain

1 Visitor Scans QR Code

The customer scans the QR code displayed on the locker wall.

No app download required.



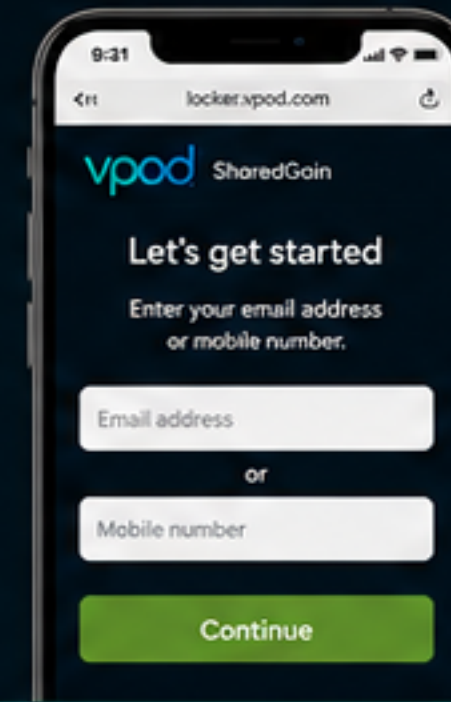
2 Identify Yourself

Enter

Email

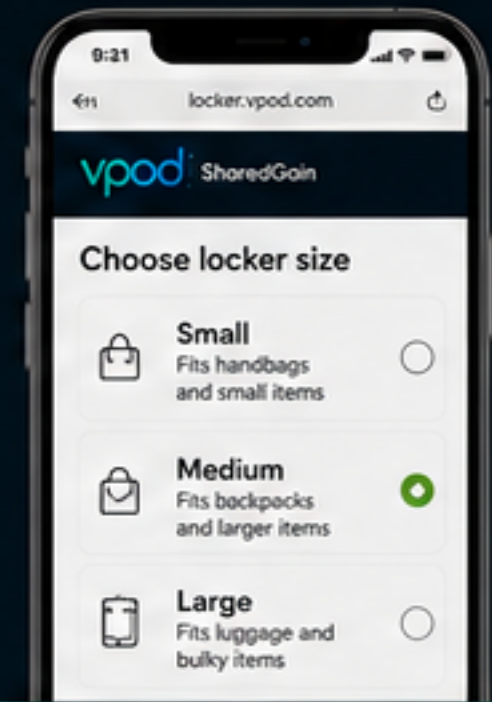
or

Mobile Number



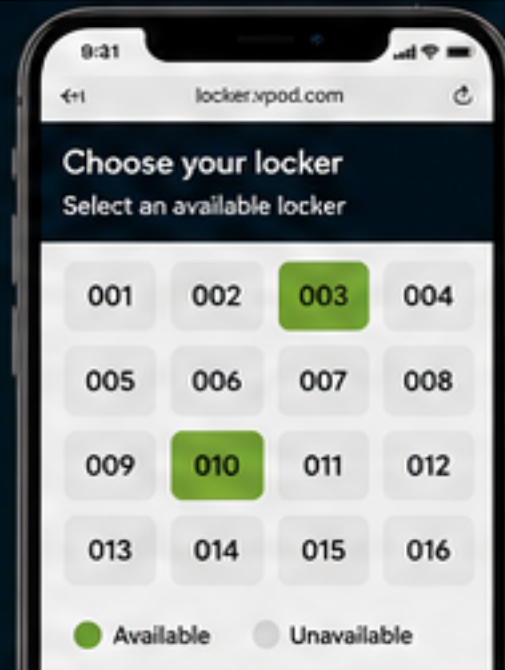
3 Select Locker Size

Choose the most suitable compartment.



4 Choose Locker

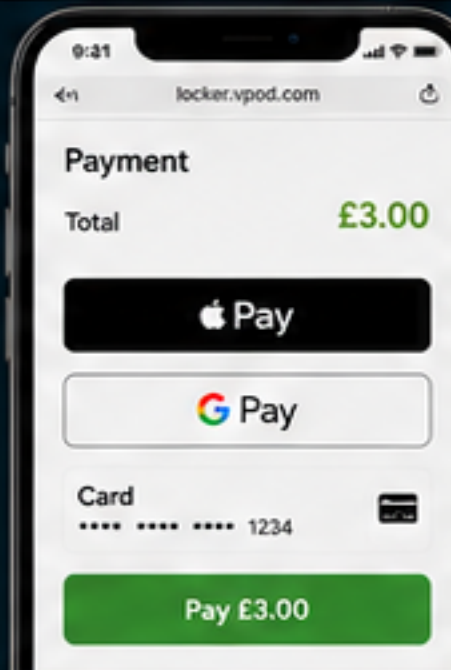
Available lockers are displayed in real time.



5 Pay Securely

Accepted methods include:

- Apple Pay
- Google Pay
- Credit Card
- Debit Card



6 Locker Opens

The locker unlocks automatically.
Store belongings securely.



7 Enjoy Your Visit

- ✓ No queues
- ✓ No keys
- ✓ No tokens
- ✓ No staff involvement



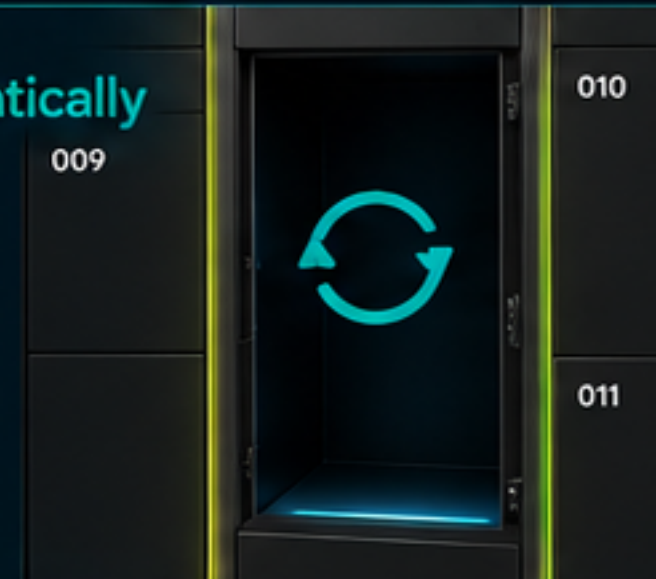
8 Return Anytime

Re-open the locker using the same mobile device.



9 Locker Automatically Resets

Ready for the next visitor.



Secure

Your belongings are safe with every use.



Fast

Book, pay and access in seconds.



Contactless

A seamless, touch-free experience.



Smart

Real-time availability and secure cloud technology.

Administrator Workflow

Powerful tools. Complete control.
Smarter storage management.



Manage remotely.
Grow consistently.



Cloud-based. Secure. Reliable.
Access your locker network from anywhere.



1 Cloud Dashboard
Access your locker network in real time from anywhere.



2 Monitor Occupancy
View live occupancy across all locations and lockers.



3 Adjust Pricing
Update pricing and promotions to maximise revenue.



4 Review Reports
Analyse performance with detailed reports and insights.



5 Manage Users
Add, edit and manage administrator and staff permissions.



6 Configure Rental Times
Set rental durations, grace periods and auto-release times.



7 Receive Notifications
Get real-time alerts for activity, issues and overdue items.



8 View Revenue
Track revenue in real time and monitor growth across locations.

WHY THE MODEL IS ATTRACTIVE TO THE VENUE



The venue gains a new source of **recurring income** without purchasing the equipment or taking **responsibility** for operating the technology.

IT CONVERTS UNUSED VENUE SPACE INTO A REVENUE-GENERATING VISITOR SERVICE WHILE:



AVOIDING CAPITAL EXPENDITURE

No upfront purchase cost. Vpod funds the lockers, installation and technology.



IMPROVING SECURE VISITOR STORAGE

Smart lockers provide a secure, auditable and self-service solution that enhances the visitor experience and peace of mind.



REMOVING OWNERSHIP RISK

Vpod owns, maintains and updates all hardware and software – no asset or technology risk for the venue.



SHARING COMMERCIAL PERFORMANCE

Revenue is shared based on usage, aligning both Vpod and the venue around the same goal – maximising visitor satisfaction and income.



REDUCING MANUAL ADMINISTRATION

Reduces reliance on staff for cloakroom and storage tasks, cutting labour and operational complexity.



PROVIDING A SCALABLE MODEL

Easy to expand to additional locations or event spaces, unlocking further revenue opportunities over time.



NEW REVENUE. NO RISK. SHARED SUCCESS.

- ✓ Generate recurring income from day one with no capital outlay
- ✓ Enhance the visitor experience with a modern, convenient service
- ✓ Free up staff and reduce operational costs
- ✓ Partner with Vpod – we invest, you benefit
- ✓ Scale the solution as your needs grow



More value for your visitors.
More income for your venue.
Zero hassle.



TURN SPACE INTO **value**.
TURN VISITORS INTO **revenue**.



SharedGain

A partnership that delivers more for your venue and your visitors.



Better experience



Revenue growth



Total peace of mind

SAFETY FEATURES

Built for **security**. Designed for **peace of mind**.



Mechanical emergency override

Each locker is equipped with a mechanical override for emergency access when needed.



Secure HTTPS communications

All data is encrypted in transit using secure HTTPS protocols to protect your information.



Role-based access

Granular user roles and permissions ensure the right people have the right access.



Cloud administration

Manage your locker network remotely through a secure cloud platform from anywhere.



Contactless payments

Fast, secure and convenient payments with card, Apple Pay, Google Pay and digital wallets.



Remote support

Our team provides remote monitoring and support to keep your system running smoothly.



Secure by design. Trusted by operators. **Safe for every visitor.**



Protecting people



Securing belongings



Ensuring reliability